

2017 Procurement Webinar Series

A partnership of:



Monthly Webinar Login Instructions

The following series of webinars are hosted in partnership with the Minnesota, North Dakota and South Dakota PTACs.

Webinar's typically take place the first Tuesday of every month from 9 – 10 a.m. Central Time

1. Please join my meeting from your computer, tablet or smartphone.
 - <https://global.gotomeeting.com/join/931437157>
2. Use your microphone and speakers (VOIP) for audio. You'll sound best with a headset. You can also call in using your telephone.
 - **United States (Long distance): +1 (872) 240-3212**

Access Code: 931-437-157

Audio PIN: Shown after joining the session

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October 17 – Government Cybersecurity Compliance: Process Overview

Amy Vermillion, Imprimis, Inc.

It is important for government contractors to implement a cybersecurity program. This session will describe the process of compliance with DFARS 252.204-7012 and NIST 800-171 including components of cybersecurity, assessment-compliance process, and maintaining your compliance as well as managing your supply chain's compliance.

November 7 – Attention Contractors: You will be graded! Past Performance in Government Contracting

Mark Blando, Eckland and Blando

Past Performance Information (PPI) has proven to be an increasingly important factor used by the Federal Government in awarding contracts. Learn how PPI is collected and shared by Federal agencies and ultimately used in the solicitation and award process. Also, what can contractors do to ensure that any PPI held by the government regarding their company is accurate and complete? This presentation will explain how contractors can obtain and review the information about their companies that the government is holding, provide guidance on how to challenge and correct that information when justified, and provide updates on recent developments in the PPI regime.

December 5 – Complete 2017 Year-end with a Tune-Up on your contracting registrations!

Kareen Dougherty, SD PTAC (Procurement Technical Assistance Center)

Annually you should review and update your information on government databases and registrations. This webinar will give you a starting point on checks and updates you can make to be sure your information is current and visible to government agencies and prime contractors.