

2017 Procurement Webinar Series

A partnership of:



Monthly Webinar Login Instructions

The following series of webinars are hosted in partnership with the Minnesota, North Dakota and South Dakota PTACs.

Webinar's typically take place the first Tuesday of every month from 9 – 10 a.m. Central Time

1. Please join my meeting from your computer, tablet or smartphone.
 - <https://global.gotomeeting.com/join/959960501>
2. Use your microphone and speakers (VOIP) for audio. You'll sound best with a headset. You can also call in using your telephone.
 - **United States (Long distance): +1 (571) 317-3112**

Access Code: 959-960-501

Audio PIN: Shown after joining the session

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July 11 – All Small Mentor Protégé Program

JoAnn Braxton, Small Business Administration

The Small Business Jobs Act of 2010 and the National Defense Authorization Act for Fiscal Year 2013 provided authority for the Small Business Administration to establish mentor-protégé programs for all small businesses. The purpose of the new program is to develop strong protégé firms through mentor-provided business development assistance, and to help protégés successfully compete for government contracts.

August 1 – FPDS Market Research – The inside market on your competition!

Tanner Olson – Impact PTAC (Procurement Technical Assistance Center)

The Federal Procurement Data System (FPDS) is a complex system. It may look like a simple site, but FPDS can be difficult to navigate and challenging to mine for contracting information. This webinar will show you how to navigate the site and find important information used in contract research. This is an excellent site to find what contracts your competition are being awarded and what your local agencies are buying

September 5 –How to Prepare for a Debriefing

Michael J. Murphy, Principal at MORRISON SUND PLLC

What is a Debriefing under the Federal Acquisition Regulations (FAR)?

How do I use a Debriefing?

When is a Debriefing authorized and appropriate under the FAR?

Who may use a Debriefing?

Why use a Debriefing, from the perspective of both the offeror and the agency?