

7(j) MANAGEMENT AND TECHNICAL ASSISTANCE PROGRAM

Successfully operating a business, whether it's large or small takes vision, determination, and the right game plan.

Every day entrepreneurs across the country put it all on the line when they create and operate their businesses. The SBA has resources to assist you in growing your business.

We understand that as a small business owner, you have a lot of responsibilities, everything from overseeing the successful operation of the business to generating revenue.

The SBA's 7(j) Management and Technical Assistance Program is authorized by the Small Business Act to provide high-quality assistance to eligible small businesses.



Strengthening the Underserved Market

The program's assistance encompasses a wide spectrum of business courses such as accounting, marketing, strategic and operational planning, financial analysis, business development, contract management, compliance and various business related software applications.

The courses offered vary and are aligned based upon the needs of the local business community and marketplace.

This free training is provided by SBA through our nationwide network of resource partners and vendors. A key goal of the program is to help firms successfully compete for federal, state and local contracting opportunities as a prime contractor or subcontractor.



Who Is Eligible for 7(j) Training?



If you or your business falls into one of the following categories, you are automatically eligible to participate in this free training program:

- Small businesses that are owned and controlled by economically and socially disadvantaged individuals;
- Small businesses located in areas of high unemployment or low income;
- Small business owned by low-income individuals; and
- Certified 8(a) participant or HUBZone small business; or economically disadvantaged women-owned small business.

How Do I Get Started?



To learn more about the program or to sign up for training, please contact your local SBA district office. You can find local office information at www.sba.gov/tools/local-assistance.

Or, visit the SBA 7(j) website at <https://www.sba.gov/7j>

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